

# CHANGES TO THE

# PRODUCT DISCLOSURE STATEMENT

**For:**

**FirstChoice Wholesale Personal Super  
FirstChoice Wholesale Pension  
FirstChoice Wholesale Investments**

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**New Supplementary Product Disclosure Statement (SPDS):  
Dated 30 June 2021**

**Product Disclosure Statement:  
Issue No. 2020/1, dated 30 November 2020**

This brochure outlines the changes we have made to the Product Disclosure Statement (PDS) dated 30 November 2020 (Old PDS) for FirstChoice Wholesale Personal Super, FirstChoice Wholesale Pension and FirstChoice Wholesale Investments.

The FirstChoice Wholesale Personal Super SPDS must be read together with the PDS and the FirstChoice Wholesale Personal Super Supplementary Product Disclosure Statement ('First SPDS') dated 1 April 2021.

This brochure does not include any changes that Colonial First State made to Supplementary PDS or Insurance changes that were issued throughout the year. You can find out about these changes on the **Trustee and Fund Documents** and **Product Updates** section of our website.

You should read this brochure to assess whether this information affects your investment decisions. You should speak to your financial adviser before making any investment decisions.

The changes in this brochure are included in the new SPDS dated 30 June 2021 (SPDS). You can obtain a copy of the most up-to-date PDS on our **website** or visit by calling us on 13 13 36.

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# Investment option changes

## Closure of investment options

Investment option	Investment category	Closure Date
<b>FirstChoice Wholesale Investments</b>		
FirstRate Wholesale Saver	Cash and Deposits	26 August 2021
FirstRate Wholesale Term Deposit 2 Year Annual	Cash and Deposits	6 August 2021
FirstRate Wholesale Term Deposit 2 Year Monthly	Cash and Deposits	6 August 2021
FirstRate Wholesale Term Deposit 3 Year Annual	Cash and Deposits	6 August 2021
FirstRate Wholesale Term Deposit 3 Year Monthly	Cash and Deposits	6 August 2021
FirstRate Wholesale Term Deposit 5 Year Annual	Cash and Deposits	6 August 2021
FirstRate Wholesale Term Deposit 5 Year Monthly	Cash and Deposits	6 August 2021
FirstRate Wholesale Term Deposit 7 Year Annual	Cash and Deposits	6 August 2021
FirstRate Wholesale Term Deposit 7 Year Monthly	Cash and Deposits	6 August 2021
FirstRate Wholesale Term Deposit 10 Year Annual	Cash and Deposits	6 August 2021
FirstRate Wholesale Term Deposit 10 Year Monthly	Cash and Deposits	6 August 2021
FirstRate Wholesale Term Deposit 15 Year Annual	Cash and Deposits	6 August 2021
FirstRate Wholesale Term Deposit 15 Year Monthly	Cash and Deposits	6 August 2021

The Term Deposit proceeds including partial maturity interest will be paid into FirstRate Wholesale Saver. Investors will be paid the remainder of their maturity interest within 2–3 weeks.

## Manager replacement

We often outsource the management of our investments to third party investment managers. Where we believe it to be in the best interests of investors, we may change the investment manager and/or investment objective or strategy.

We've replaced the investment manager for the Ironbark Karara Wholesale Australian Share option from Karara Capital to WaveStone Capital which has resulted in a change to the name, investment objective, strategy and asset allocation of the investment option. You can compare the investment objectives, strategies and asset allocation of the two managers below.

<b>Replaced option:</b> Ironbark Karara Wholesale Australian Share	<b>New option:</b> WaveStone Wholesale Australian Share
<b>Previous objective</b>	<b>New objective</b>
To outperform the S&P/ASX 300 Accumulation Index, before fees and taxes, over rolling four-year periods.	The option aims to outperform the S&P/ASX 300 Accumulation Index before fees, costs and taxes over rolling three-year periods.
<b>Previous strategy</b>	<b>New strategy</b>
Karara Capital is an active and 'style agnostic' investment manager whose approach to Australian equities is built on the belief that original, forward-looking research can identify underappreciated companies. The investment approach emphasises the development of insights into a company's longer-term prospects and systematically identifies gaps between fundamentals and consensus expectations. Close attention is paid to understanding the interplay between the holdings so as to avoid unintended risks. The option also includes an allocation to small companies.	WaveStone is an active investment manager that places primary emphasis on bottom-up stock picking through comprehensive research, instead of targeting a market index exposure. WaveStone's investment approach focuses on companies which WaveStone believe exhibit Sustainable Competitive Advantage (SCA). A company's SCA is determined after analysing its corporate make up or 'DNA' and the broader industry dynamics within which it operates. WaveStone then applies a set of valuation, balance sheet and growth tests to further refine the number of companies that are considered suitable for the portfolio. Applying portfolio risk guidelines to the target portfolio of companies together with an assessment of how each company's share price is currently trading will determine the final portfolio mix for the option, typically between 20-50 individual company holdings. The option can invest up to 10% in companies listed on international stock exchanges. This exposure may be hedged back to the Australian dollar from time to time at WaveStone's discretion. Derivatives may be used as a risk management tool to hedge against adverse market movements and at times, to gain exposure to underlying investments.
<b>Previous benchmark</b>	<b>New benchmark</b>
S&P/ASX 300 Accumulation Index	S&P/ASX 300 Accumulation Index

Replaced option: Ironbark Karara Wholesale Australian Share			New option: WaveStone Wholesale Australian Share		
Previous asset allocation			New asset allocation		
Assets	Range	Benchmark	Assets	Range	Benchmark
Australian Shares	90%–100%	100%	Australian Shares <sup>1</sup>	90%–100%	100% <sup>1</sup>
Cash	0%–10%	0%	Cash	0%–10%	0%
Minimum suggested timeframe: At least 7 years			Minimum suggested timeframe: At least 7 years		
Standard risk measure: 7			Standard risk measure: 7		

1 Maximum 10% weighting to global shares listed in developed markets.

\* We use the Standard Risk Measure (SRM), which is based on industry guidance, to allow investors to compare investment options that are expected to deliver a similar number of negative annual returns over any 20-year period. These measures are regularly reviewed. The change in the SRM for these options reflects updated economic assumptions that are used to calculate them.

## Administration Fee changes

From 3 September 2021, we're introducing an administration fee that will apply to the FirstRate Wholesale Saver and increasing the return earned. Whilst rates vary, overall members will be better off as a result of these changes at the time they're introduced.

The administration fee will be 0.35% per annum and may vary between 0.35% per annum up to a maximum of 0.50% per annum. The administration fee will be published on our website at [cfs.com.au/saverreturn](https://cfs.com.au/saverreturn).

Investment Option name	Previous Administration Fee	New Administration Fee
<b>FirstChoice Wholesale Personal Super</b>		
FirstRate Wholesale Saver	0.00%pa	Between 0.35% pa to 0.50% pa
<b>FirstChoice Wholesale Pension</b>		
FirstRate Wholesale Saver	0.00%pa	Between 0.35% pa to 0.50% pa

## Management cost and total investment and administration fee changes

With interest rates at historically low levels, we have temporarily reduced the fees of the First Sentier Wholesale Strategic Cash investment options by 0.15% pa from 1 March 2021 as follows:

Investment option name	Previous investment and administration fee <sup>#</sup>	New investment and administration fee <sup>#</sup>	Difference
<b>FirstChoice Wholesale Personal Super</b>			
First Sentier Wholesale Strategic Cash	0.44%	0.29%	-0.15%
<b>FirstChoice Wholesale Pension</b>			
First Sentier Wholesale Strategic Cash <sup>1</sup>	0.44%	0.29%	-0.15%
Investment option name	Previous Management cost	New Management cost	Difference
<b>FirstChoice Wholesale Investments</b>			
First Sentier Wholesale Strategic Cash	0.41%	0.26%	-0.15%

# Fees are based on net asset value (NAV).

1 This investment option is also available within the FirstChoice Wholesale Pre-Retirement Pension investment menu in FirstChoice Wholesale Pension

We expect to return the fees to previous levels over time as interest rates return to higher levels. We will notify investors at least 30 days prior to any fee increase.

## Estimated indirect cost ratio and Transactional and Operational (T&O) changes

**What's an indirect cost and what does it pay for?** These are expenses paid by your super fund to third-party providers, such as investment managers. Examples include brokerage charges and stamp duty (depending on your investment options).

These costs are not charged to you as a fee, but do reduce the investment return you receive on an investment option via the unit price. Indirect costs are not paid to us.

Please note that indirect costs disclosed in the PDS are estimates only. The actual amounts paid may be greater or less than the amounts disclosed.

In response to market volatility in 2020, our investment managers needed to transact more frequently than under normal market conditions to maintain our strategic asset allocations. As transaction volumes increased during this period of market volatility so did the associated costs such as brokerage and buy/sell spreads in equity and fixed income markets and other transactions costs at the underlying manager level.

Based on a review of the estimated indirect cost ratios (ICR) published in the FirstChoice Wholesale Product Disclosure Statements (PDS) issued on 30 November 2020, Colonial First State provided an updated estimate of the ICRs and Transactional and Operational (T&O) costs for the investment options in the PDS in an online Product Update in February 2021 and reproduced these ICRs in the supplementary PDS dated 30 June 2021.

Investment Option	Estimated indirect Cost Ratio (pa) disclosed in 30 November 2020 PDS	Revised estimated indirect cost ratio (pa)	Difference
<b>FirstChoice Wholesale Super</b>			
FirstChoice Wholesale Balanced	0.28%	0.26%	-0.02%
FirstChoice Wholesale Conservative	0.19%	0.18%	-0.01%
FirstChoice Wholesale Diversified	0.25%	0.24%	-0.01%
FirstChoice Wholesale Geared Global Share	0.72%	0.27%	-0.45%
FirstChoice Wholesale Geared Growth Plus	0.59%	0.53%	-0.06%
FirstChoice Wholesale Global Infrastructure Securities	0.65%	0.32%	-0.33%
FirstChoice Wholesale Growth	0.30%	0.28%	-0.02%
FirstChoice Wholesale High Growth	0.28%	0.25%	-0.03%
FirstChoice Wholesale Moderate	0.27%	0.25%	-0.02%
UBS Wholesale Diversified Fixed Income	1.39%	0.06%	-1.33%
<b>FirstChoice Wholesale Pension</b>			
FirstChoice Wholesale Balanced	0.30%	0.29%	-0.01%
FirstChoice Wholesale Conservative	0.20%	0.19%	-0.01%
FirstChoice Wholesale Diversified	0.25%	0.24%	-0.01%
FirstChoice Wholesale Geared Global Share	0.78%	0.33%	-0.45%
FirstChoice Wholesale Geared Growth Plus	0.66%	0.60%	-0.06%
FirstChoice Wholesale Global Infrastructure Securities	0.66%	0.32%	-0.34%
FirstChoice Wholesale Growth	0.32%	0.30%	-0.02%
FirstChoice Wholesale High Growth	0.31%	0.28%	-0.03%
FirstChoice Wholesale Moderate	0.28%	0.27%	-0.01%
UBS Wholesale Diversified Fixed Income	1.40%	0.07%	-1.33%
FirstChoice Wholesale TTR Balanced	0.31%	0.29%	-0.02%
FirstChoice Wholesale TTR Conservative	0.21%	0.20%	-0.01%
FirstChoice Wholesale TTR Diversified	0.27%	0.26%	-0.01%
FirstChoice Wholesale TTR Growth	0.33%	0.31%	-0.02%
FirstChoice Wholesale TTR High Growth	0.32%	0.29%	-0.03%
FirstChoice Wholesale TTR Moderate	0.29%	0.28%	-0.01%
UBS Wholesale TTR Diversified Fixed Income	1.40%	0.07%	-1.33%

Investment Option	Transactional and Operational (T&O) Cost disclosed in 30 November 2020 PDS	Revised estimated total T&O Cost	Difference
<b>FirstChoice Wholesale Investments</b>			
FirstChoice Wholesale Conservative	0.34%	0.33%	0.01%
FirstChoice Wholesale Diversified	0.44%	0.42%	0.02%
FirstChoice Wholesale Geared Global Share	0.83%	0.40%	0.43%
FirstChoice Wholesale Geared Growth Plus	1.27%	1.20%	0.07%
FirstChoice Wholesale Global Infrastructure Securities	0.79%	0.44%	0.35%
FirstChoice Wholesale Growth	0.56%	0.54%	0.02%
FirstChoice Wholesale High Growth	0.51%	0.47%	0.04%
FirstChoice Wholesale Moderate	0.49%	0.47%	0.02%
UBS Wholesale Diversified Fixed Income	1.58%	0.13%	1.45%

## PDS disclosure update

On 13 May 2020, the Commonwealth Bank (the Bank) entered into an agreement to sell a 55% interest in a company holding 100% of the shares in Colonial First State to an affiliate of Kohlberg Kravis Roberts & Co. L.P. (together with its affiliates, KKR). Subject to regulatory approvals, the sale is expected to be completed by the end of calendar year 2021 (Completion). From Completion, Colonial First State will no longer be a subsidiary of the Bank or a related body corporate of the Bank or its subsidiaries. Following Completion, the Bank will retain an indirect 45% interest in Colonial First State.

Other updates to disclosure include:

### FirstChoice Wholesale Personal Super

Change	Description
What we do in the event of a member's death	We've made changes to what we do in the event of a member's death. On notification of a member's death, we will switch their investments to the First Sentier Wholesale Strategic Cash option.
SMSF rollover changes – SuperStream	<p>Until 30 September 2021, we can receive rollovers from a self-managed super fund (SMSF) in the form of a cheque or by a direct debit deduction from your bank account. Rollovers from an SMSF must also be accompanied by a Rollover Benefit Statement.</p> <p>Due to regulatory changes, from 1 October 2021 we will only be able to receive SMSF rollovers via the SuperStream electronic payment system. You will need to contact your SMSF administrator or SMSF messaging provider to facilitate your rollover.</p>
Term deposit maturity	We are updating the terms and conditions to enable us to manage situations where your maturity instructions become invalid or unavailable. In this situation we will update your maturity instructions to invest the maturity proceeds into the FirstRate Wholesale Saver option.
FirstRate Wholesale Saver return	We have added information to explain how interest is calculated and earned in FirstRate Wholesale Saver. Specifically, where the daily return calculated is less than half a cent based on the daily FirstRate Wholesale Saver option balance, you will not earn any return.
Changes to Eligible Rollover Funds	<p>If we had lost touch with you, or you were no longer eligible to be a member of our fund, we would previously have transferred your super balance to another fund, called an Eligible Rollover Fund (ERF).</p> <p>As of 1 May 2021, we will no longer transfer your account balance to an ERF and will instead be required by law to transfer your super balance to the Australian Taxation Office, who will attempt to reunite these funds with the rest of your super.</p>
Changes to the auto-rebalancing disclosure	<p>On 30 November 2020 we updated the FirstChoice Reference Guide for Super and Pension products to describe when an auto-rebalance switch will occur on your account.</p> <p>On the auto-rebalance date, we will total the difference (in absolute terms) between the latest balance of each investment option and the balance you would hold applying your selected weightings. Where the amount of the difference is greater than 1% of your account balance, we will realign your investment options to your selected weightings. We will do this by performing a switch transaction.</p>
Changes to the portfolio re-alignment disclosure	<p>On 30 November 2020 we've updated the Reference Guide to explain when a realignment will occur under FirstChoice Managed Accounts:</p> <p><b>Regular re-alignments, portfolio changes and ad-hoc re-alignments</b></p> <p>We will total the difference (in absolute terms) between the latest balance of each investment option and the balance you would hold applying the investment allocation of your chosen FirstChoice Managed Account portfolio. Where the amount of the difference is greater than 2% of your account balance, we will realign your investment options to the investment allocation of the FirstChoice Managed Account portfolio. We do this by performing a switch transaction.</p>

## FirstChoice Wholesale Pension

Change	Description
What we do in the event of a member's death	We've made changes to what we do in the event of a member's death. On notification of a member's death, we will switch their investments to the First Sentier Strategic Cash option. If the member has a reversionary beneficiary on their pension account this will not occur and their investments will remain as per existing instructions.
SMSF rollover changes - SuperStream	<p>Until 30 September 2021, we can receive rollovers from a self-managed super fund (SMSF) in the form of a cheque or by a direct debit deduction from your bank account. Rollovers from an SMSF must also be accompanied by a Rollover Benefit Statement.</p> <p>Due to regulatory changes, from 1 October 2021 we will only be able to receive SMSF rollovers via the SuperStream electronic payment system. Please contact your SMSF administrator or SMSF messaging provider to facilitate your rollover.</p>
Term deposit maturity	We are updating the terms and conditions to enable us to manage situations where your maturity instructions become invalid or unavailable. In this situation we will update your maturity instructions to invest the maturity proceeds into the FirstRate Wholesale Saver option.
FirstRate Wholesale Saver return	We have added information to explain how interest is calculated and earned in FirstRate Wholesale Saver. Specifically, where the daily return calculated is less than half a cent based on the daily FirstRate Wholesale Saver option balance, you will not earn any return.
Changes to Eligible Rollover Funds	<p>If we had lost touch with you, or you were no longer eligible to be a member of our fund, we would previously have transferred your super balance to another fund, called an Eligible Rollover Fund (ERF).</p> <p>As of 1 May 2021, we will no longer transfer your account balance to an ERF and will instead be required by law to transfer your super balance to the ATO, who will attempt to reunite these funds with the rest of your super.</p>
Changes to the auto-rebalancing disclosure	<p>On 30 November 2020 we updated the FirstChoice Reference Guide for Super and Pension products to describe when an auto-rebalance switch will occur on your account.</p> <p>On the auto-rebalance date, we will total the difference (in absolute terms) between the latest balance of each investment option and the balance you would hold applying your selected weightings. Where the amount of the difference is greater than 1% of your account balance, we will realign your investment options to your selected weightings. We will do this by performing a switch transaction.</p>
Changes to the portfolio re-alignment disclosure	<p>On 30 November 2020 we've updated the Reference Guide to explain when a realignment will occur under FirstChoice Managed Accounts:</p> <p><b>Regular re-alignments, portfolio changes and ad-hoc re-alignments</b></p> <p>We will total the difference (in absolute terms) between the latest balance of each investment option and the balance you would hold applying the investment allocation of your chosen FirstChoice Managed Account portfolio. Where the amount of the difference is greater than 2% of your account balance, we will realign your investment options to the investment allocation of the FirstChoice Managed Account portfolio. We do this by performing a switch transaction.</p>

## FirstChoice Wholesale Investments

Change	Description
Distribution frequency – First Sentier Wholesale Strategic Cash	While the fund aims to distribute monthly, with the current low level of interest rates, it may not be able to distribute every month.
Changes to the auto-rebalancing disclosure	<p>On 30 November 2020 we updated the Reference Guide – Transacting on your account for FirstChoice Investment products to describe when an auto-rebalance switch will occur on your account.</p> <p>On the auto-rebalance date, we will total the difference (in absolute terms) between the latest balance of each investment option and the balance you would hold applying your selected weightings. Where the amount of the difference is greater than 1% of your account balance, we will realign your investment options to your selected weightings. We will do this by performing a switch transaction.</p>
SMSF rollover changes – SuperStream	<p>Until 30 September 2021, we can receive rollovers from a self-managed super fund (SMSF) in the form of a cheque or by a direct debit deduction from your bank account. Rollovers from an SMSF must also be accompanied by a Rollover Benefit Statement.</p> <p>Due to regulatory changes, from 1 October 2021 we will only be able to receive SMSF rollovers via the SuperStream electronic payment system. Please contact your SMSF administrator or SMSF messaging provider to facilitate your rollover.</p>

Colonial First State Investments Limited ABN 98 002 348 352, AFS Licence 232468 (CFSIL) is the issuer of interests in FirstChoice Personal Super, FirstChoice Wholesale Personal Super, FirstChoice Pension, FirstChoice Wholesale Pension, FirstChoice Employer Super offered from the Colonial First State FirstChoice Superannuation Trust ABN 26 458 298 557. This document may include general advice but does not take into account your individual objectives, financial situation or needs. You should read the relevant Product Disclosure Statement (PDS) and Financial Services Guide (FSG) carefully and assess whether the information is appropriate for you and consider talking to a financial adviser before making any investment decisions. The PDS and FSG can be obtained from [cfs.com.au](http://cfs.com.au) or by calling us on 13 13 36.  
27673/FS7151/0621