# CFS Edge

Enhancing the platform experience



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### December enhancements



1

Better reporting to enable simpler performance conversations with your clients

2

Reduced volume of client notifications freeing up client inboxes and preventing unnecessary concerns 3

Reduced need for input from you or your clients (upon reaching 65) when converting from TTR to account based pension 4

Greater visibility of work in progress on your clients' accounts and additional flexibility to manage workflow items in work tracker 5

More flexibility in preparing for client meetings – prepare onboarding documents with advice fees up to 60 days in advance

6

Removal of unnecessary approval steps when updating account names, to support greater efficiency in your business

7

Greater clarity that client payments are coming from CFS Edge, as well as what they relate to, avoiding any confusion

8

Simplified onboarding process by giving you the account number upfront to reduce the need for re-work

9

Alert users of non-concessional contributions before processing a partial rollover, to prevent a missed NOI claim

10

For Withdrawals, visibility of maximum amount payable on the account to ensure any cash required to cover liabilities is left behind

11

Enhanced reporting to give you greater visibility of wholesale clients' status and expiry 12

Quicker access to manage advice fee arrangements directly from the Actions menu 13

Change of beneficial ownership for off-market transfers 'Valuation date' is now 'Consideration date,' and can be set up to 30 days prior 14

Introduced new default columns in Holdings page - you will continue to be able to customize them using the 'Table editor' 15

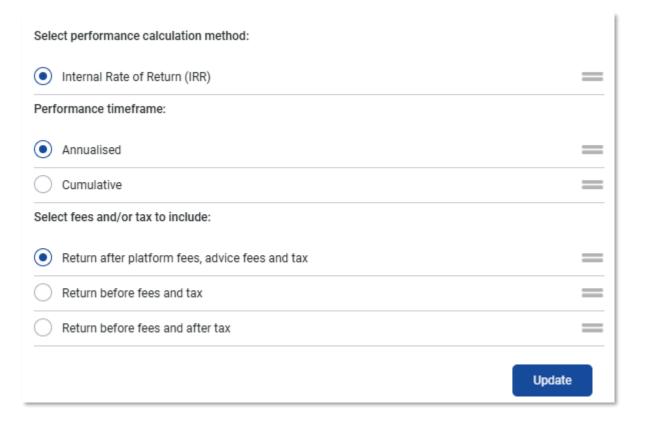
We are updating the order pad and the Strategies page to meet regulatory commitments

## Performance reporting enhancements



- In response to adviser feedback, when an investment has been held for a period greater than one year the returns will be displayed as **annualised** by default on the adviser and client portals as well as in the performance reports. These returns are currently shown as **cumulative**.
- You now have the option to see the cumulative returns by adjusting the performance timeframe via the settings cog on the Performance screen.





### Notification enhancements



Significant notification enhancements for advisers and their clients to help reduce noise, improve workflow and transparency.

#### New



#### Advice fee renewals

Letting you know 60 days and 30 days ahead of any fee arrangements expiring



#### Term deposit maturity

Giving you 28 days' notice of any upcoming term deposit maturities, as well as on the maturity date



#### Notice of intent claimed

Letting you know when a notice of intent has been successfully completed



#### Lost members

New notification to track clients with returned mail/email

### **Improved**



#### Unsuccessful withdrawals

Improved messaging and consistency for pension payments and ad hoc/regular withdrawals

#### Less



#### Client notifications

Reducing noise in your clients' inboxes by turning off all non mandatory notifications



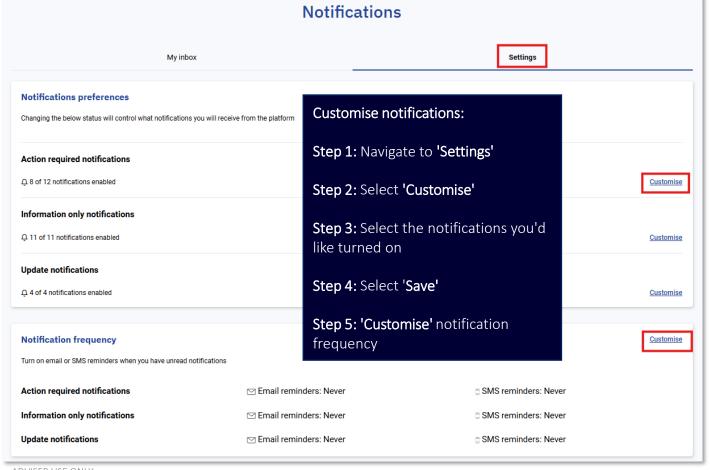
#### Corporate actions

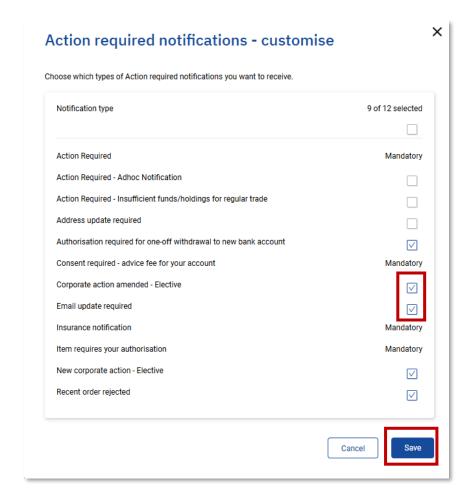
Split between elective and mandatory for adviser and client

### Notification enhancements – Client notifications



We've turned off all non-mandatory notifications, so clients receive only important updates, while their adviser continues managing day-to-day notifications on their account. Clients can customise their preferences anytime through the Investor Portal.





## Streamlined TTR process



Clients who hold a transition to retirement account on CFS Edge will now automatically transition to an account-based pension when they reach age 65.

The day prior to the client's 65th birthday, CFS Edge will initiate a TTR Retirement Event conversion.

1

Pre-conversion – Adviser

We'll notify you 30 days prior to the client's 65th birthday.

2

Post conversion - Adviser

We'll let you know that the account has been converted to an account-based pension.

3

Post conversion - Client

We'll also let your client know that their account has been converted to an accountbased pension.

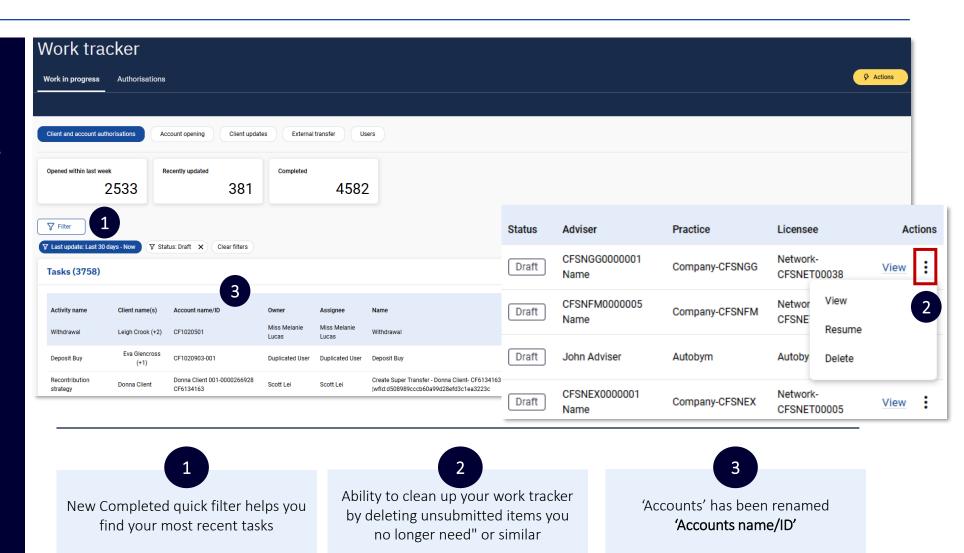
### Work tracker enhancements



To help you be more efficient, we've updated the default page to 'Client and account authorisations'

We're also showing more work items:

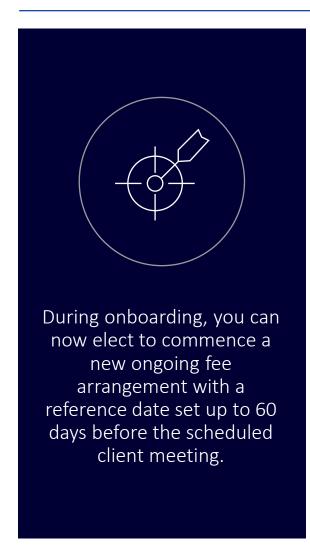
- Now 20 results (5 previously)
- Now 30-day date range (2 weeks previously)
- Allowing you to delete drafts.

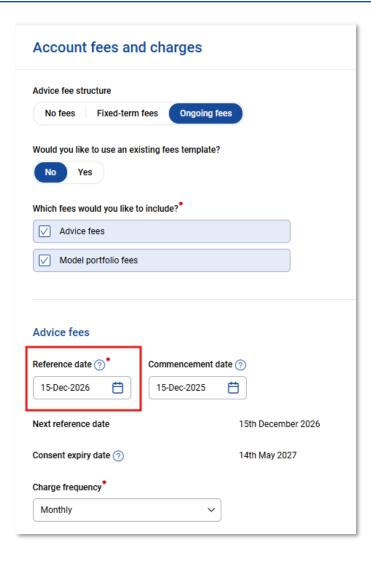


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### Flexibility for Ongoing advice fees







#### Reference date

Select current date + 1 year + 60 days

A pop-up notification informs you and your team that the application form can be generated, however, it cannot be uploaded, or use digital consent, until the reference date is within 1 year.

#### Commencement date

When an ongoing fee arrangement is selected, Edge automatically applies a commencement date of today's date. If a future reference date is entered, you will be automatically notified that the date is out of range, and the commencement date will adjust accordingly.

#### Sign up and documents

The submit button will become available once the reference date is within 12 months, ensuring your client's signature falls within the required timeframe.

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## Increased character limit for CFS Edge account names

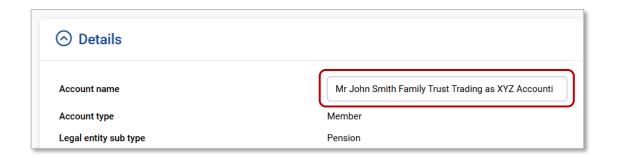


The CFS Edge **Account name** field now allows **100 characters**.

You can also update existing account names via Settings > General > Account name field.



Updating the account name does not require client authorisation.



### Outgoing payment display and narration



We've enhanced how outgoing payments from CFS Edge are displayed.

They now use member-friendly language for better clarity, and you have the flexibility to customise narrations to suit your needs.

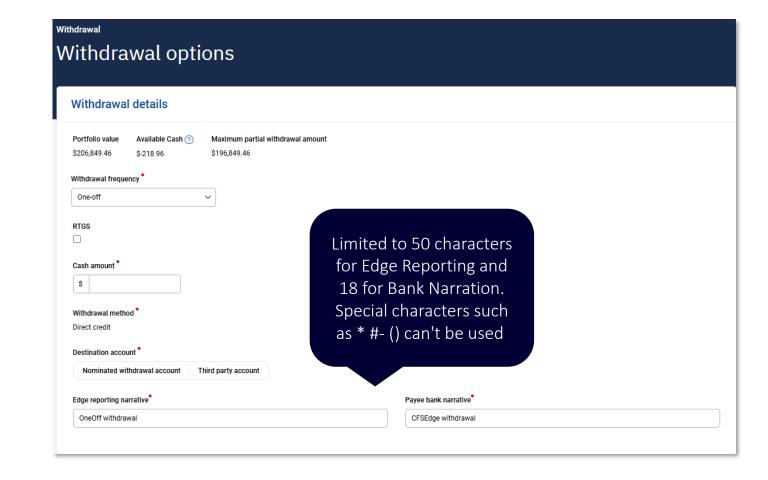


IDPS – Customise your withdrawal notification text for Edge reporting and bank statements.



Super and Pension members will see more member friendly payment summaries:

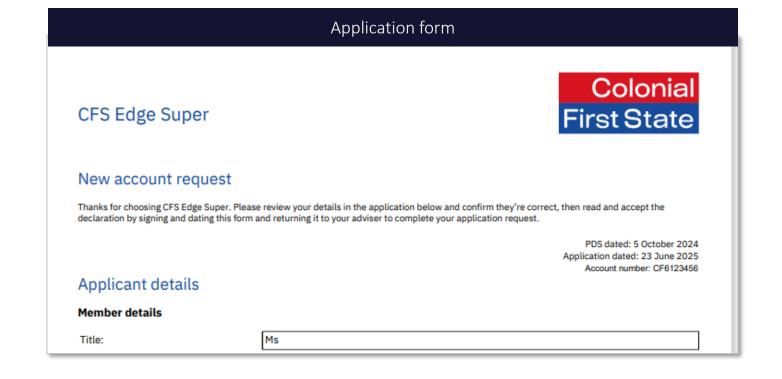
CFS Edge Pension / CFS Edge Lump sum



# Paper-based onboarding PDF consent forms now display account numbers



We have simplified the onboarding process by pre-generating an account number up front to reduce the need for re-work. Forms that will show the account number include the application form, nonlapsing beneficiary nomination form and the asset transfer in letter.



# Platform warning on partial rollovers – Notice of intent (NOI) to claim a tax deduction



An alert will display when requesting a partial rollover, if there are personal non-concessional contributions on an account that have not had a Notice of Intent applied.



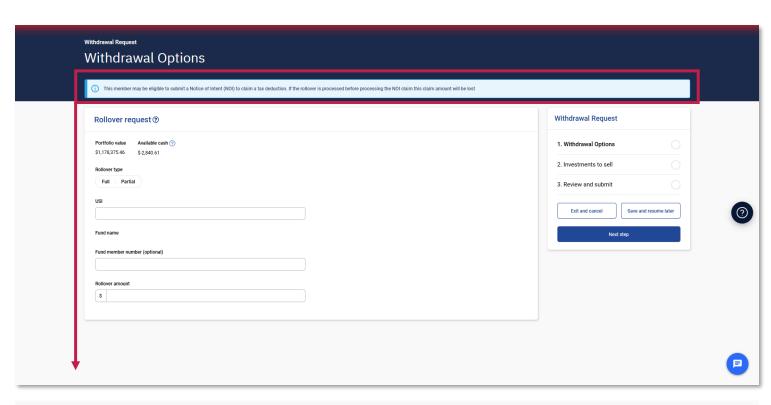
The alert will not display when a member is not eligible for a Notice of Intent claim.



The alert displays at the top of the Super 'Rollover Out' journey when the account fulfils one of the following conditions:

- Possibility of Notice of Intent claim or
- Notice of Intent claim in progress
- A similar validation is provided on the Super transfer screen.

**Hint:** To view your client's contribution summary, navigate to Clients>Product Details > Contribution summary



"This member may be eligible to submit a Notice of Intent (NOI) to claim a tax deduction. If the rollover is processed before processing the NOI claim, this claim amount will be lost."

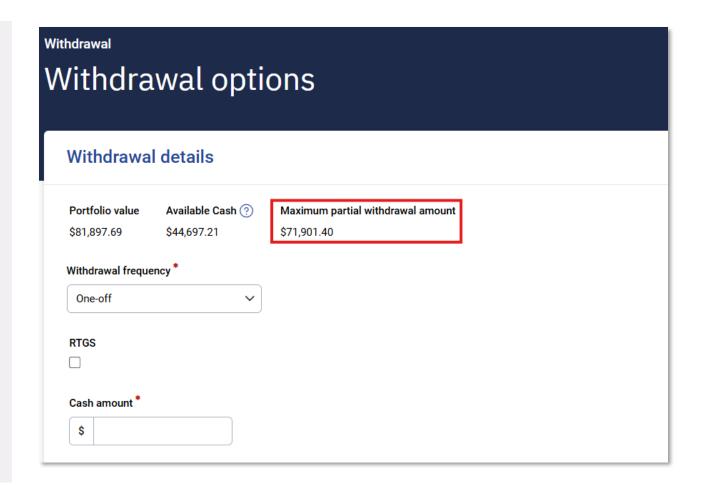
### Visibility of maximum amount payable on a client's account



The new 'Maximum partial withdrawal amount' field in the Rollover Wizard helps ensure there is enough assets in your client's account to cover upcoming liabilities.

Upcoming liabilities include:

- Interest
- Estimated tax
- Rebates
- Outstanding pension payments (to June 30)
- Admin & account keeping fees (incl. model fees)
- Advice fees
- Any ad-hoc fees charged but not deducted
- Insurance
- Product minimum



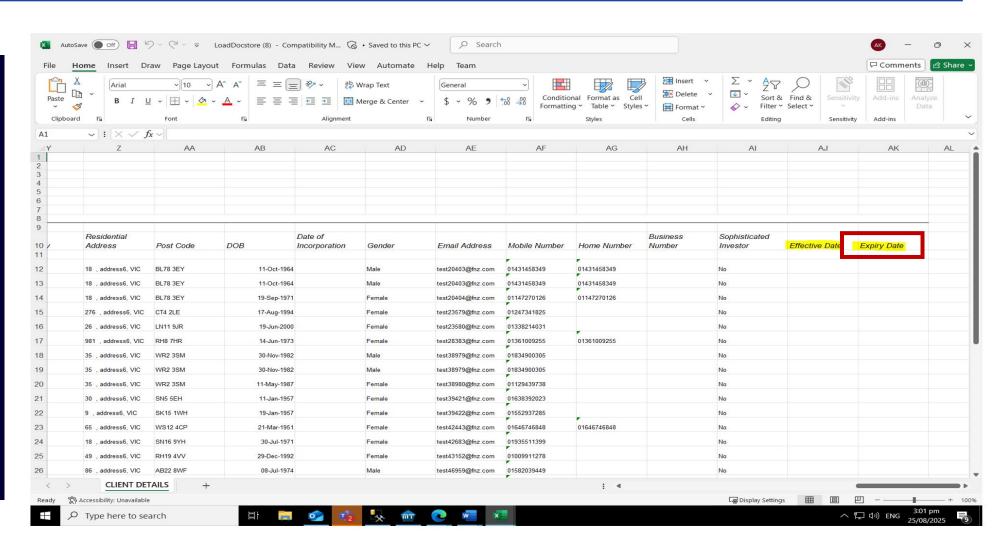
## Wholesale evidence expiry date added to the Client Details report





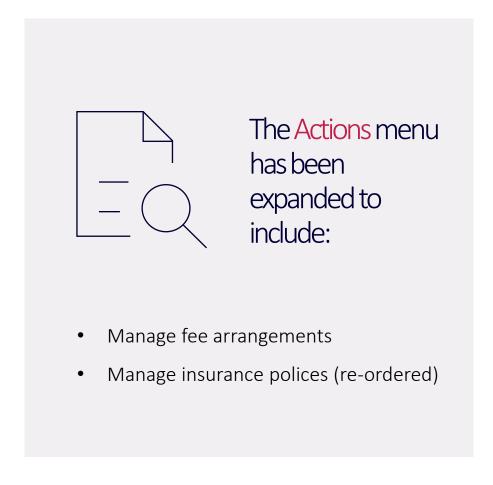
#### Client Details report

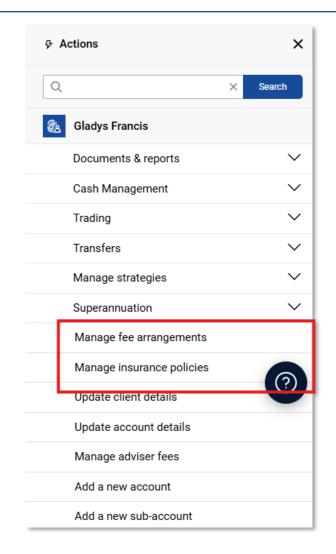
The wholesale evidence expiry date has been added so that you can easily track when a client's wholesale status is expiring and take timely action.



## Action menu changes







## Table Settings on Holdings Page

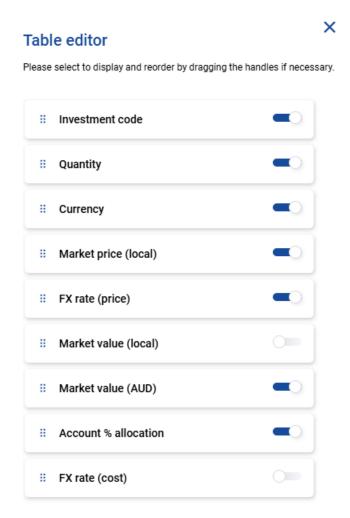


#### New default columns in Holdings page

- Investment name
- Investment code
- Quantity
- Currency
- Market price (local)
- FX rate (price)
- Market Value (AUD)
- Account % allocation

\* This change will not affect users who've previously customised their settings

You will continue to have the ability to customise using the 'Table editor'

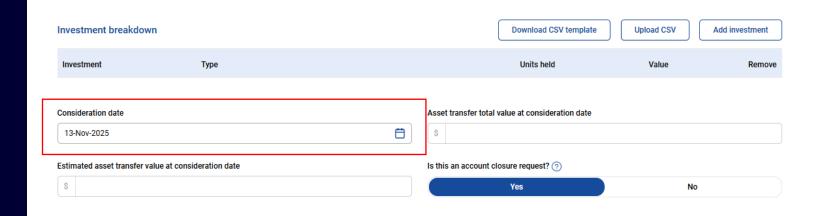


To view cost base and unrealised gain/loss details, navigate to the **Tax** page.

# Consideration date – Change of Beneficial Ownership (CBO) for off-market transfers



- This change only applies to CBO for off-market transfers into IDPS and Super
- 'Valuation date' is now 'Consideration date' and allows you to enter a date 30 days prior
- This date will flow through to transfer paperwork and when the asset is received
- Tax parcels also use the consideration date



### Staying safe – meeting your regulatory commitments



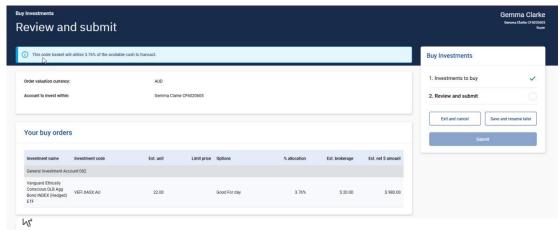


#### Processes / trade scenarios included

- Domestic buy
- Regular buy
- Deposit buy
- Switch
- Regular deposit buy
- Investment strategy
- Super Contribution
- Adviser model edit

#### How it works

- When entering order instructions, but prior to submitting it, you must acknowledge that you have provided personal advice for the transaction being submitted.
- This applies to purchases of investments that require a Targeted Market Determination (TMD)



A new mandatory checkbox will appear on the review and submit screen (for trades) and Cash strategy>Investment strategy / Super Contribution strategy

I confirm that the investor has received personal advice for each transaction being submitted and has given informed consent to implement this advice. Otherwise, I confirm that the transactions are only on the Edge IDPS and that I have provided satisfactory evidence to CFS that the investor is a wholesale client.



# Thank you.